

### Your Hired Hands Make a Difference



**Kevin Swayne**  
*President*

May is an extremely busy time of year for all of us. Getting ready for wheat harvest, preparing our fields, fixing fence, checking cattle, and planting or re-planting crops are just a few of the items on the to-do-list. For those with children and grandchildren, you also have to throw in all the end of school year activities, including graduation.

This year my oldest son graduated from high school. We clapped and cheered as he and his classmates walked across the stage. We celebrated their future plans and wished each of them the best. As I reflect back to graduation day, I find myself hoping each of those kids complete their education and/or training and then consider coming back to their rural roots.

In Kansas, we produce crops and raise livestock to feed the world. Our oil gets pumped out of the ground and hauled off. The world can't get enough of our Kansas resources. The most important resource I haven't mentioned is our people and we need them more than ever.

Many of our stockholders are looking for good help. Like you, colleges and employers are constantly seeking the talent and work ethic born and raised in rural Kansas. Our stockholders and your Association know the hiring decision is the most important decision because you can work through any problem when you have good people.

One of the reasons Farm Credit of Ness City and High Plains Farm Credit have been so successful is both Associations are 100% committed to rural Kansas – 100% of your elected directors, 100% of your management and 100% of your staff were born and raised in the territory.

We understand the impact agriculture and Farm Credit have in our local communities and we don't get distracted by what is going on in other states. We are focused on helping you achieve success. In fact, I hope you view your Association as your hired hands. Career opportunities are currently available in Ness City and in Dodge City. Please let us know if you are interested, or if you know someone who is interested in becoming a part of our team.

Some important dates are coming up:

- At the beginning of July, each Ness City and High Plains stockholder will receive a merger disclosure packet and ballot.
- On July 18 we will have Ness City stockholder informational meetings
- On July 19 we will have High Plains stockholder informational meetings.

I look forward to meeting with you and answering your questions. I encourage you to participate just like you do in your local, rural communities. We want to show our Washington D.C. regulator we are an active financial cooperative with a close connection to our stockholders. One of the best ways we can demonstrate that is by participating in these meetings and voting.

*“One of the reasons both associations have been so successful is we are 100% committed to rural Kansas.”*

Thank you for the opportunity to be your hired hand. We appreciate your business and will continue to strive to be your preferred financial partner in the future. Have a safe and bountiful harvest!!

– Kevin

#### STOCKHOLDER INFORMATIONAL MEETINGS

**Tuesday, July 18**

8 am, American Legion Hall, Grainfield  
*Breakfast served*

Noon, Farm Credit of Ness City Building, Ness City  
*Lunch served*

**Wednesday, July 19**

8 am, Frontier Room, Antique Mall of Hays, Hays  
*Breakfast served*

Noon, High Plains Farm Credit Building, Larned  
*Lunch served*

#### Who We Serve

Farm Credit of Ness City's customers are ag producers and rural home owners in Ness, Lane, Hodgeman, Trego, Gove and Sheridan counties. High Plains Farm Credit's customers are the farmers, ranchers and rural home owners who live, operate or own land in Norton, Phillips, Smith, Graham, Rooks, Osborne, Ellis, Russell, Ness, Rush, Barton, Hodgeman, Pawnee, Stafford, Ford, Edwards, Kiowa, Pratt, Meade, Clark, Comanche, and Barber counties.



## High Plains Farm Credit Outpost Offices

### Norton

10 am - Noon  
1st & 3rd Thursdays  
County Courthouse  
Commissioners Room  
(785) 877-5710

### Stockton

1 pm - 3 pm  
1st & 3rd Tuesdays  
Farm Bureau Building  
518 Main  
(785) 425-6261

### Hill City

1 pm - 3 pm  
2nd & 4th Wednesdays  
County Courthouse  
Commissioners Room  
(785) 421-3453

### Osborne

10 am - Noon  
1st & 4th Wednesdays  
Farm Bureau Office  
1113 W. Highway 24  
(785) 346-2621

### Russell

10 am - Noon  
1st & 3rd Thursdays  
320 N. Main  
(785) 483-3415



**Weston Goyen**  
*Loan Officer  
Pratt Office*



**Doug Ewert**  
*Vice President-  
Technology  
Hays Office*



**Don Moffet**  
*Assistant  
Vice President,  
Loan Officer  
Hays Office*



**Charlie Schippers**  
*Regional  
Vice President,  
Ness City and  
Hays Offices*

# Pratt, Hays Offices Welcome New Employees

**Weston Goyen** has joined High Plains Farm Credit as a Loan Officer in the Pratt office.

Weston is a native of Pratt and grew up on a family farm where they raise wheat, corn, and cotton. He graduated from Kansas State University with a degree in Agricultural Economics and a Business minor. Prior to joining High Plains Farm Credit, Weston worked in Wichita as a Credit Analyst.

Weston and his wife, Cassie, recently moved to Pratt in May.

**Doug Ewert** has joined High Plains Farm Credit as Vice President-Technology and is located in the Hays office.

Doug served honorably in the United States Army for six years as a telecommunications specialist. During his time in the military he also attended Temple University. Doug has been working in the technology field for over 30 years and has continued his technology education with multiple certifications and on-line classes.

In his spare time he enjoys his kids and grandkids. Doug studies nutrition and fitness and loves playing sports both for fun and competitively.

## Familiar Face, New Location

**Don Moffet**, previously located in the Phillipsburg office, now calls the Hays branch his base location.

Originally from the Larned area, Don began his Farm Credit career in the Phillipsburg office in April, 2015. Recently promoted to Assistant Vice President, Loan Officer, Don is primarily working in the Hays office to serve our stockholders' credit needs in the Association's northern territory. Feel free to contact Don at the Hays office for your lending needs.

## Staff Accepts New Position, Responsibility

**Charlie Schippers** has accepted the position of Regional Vice President for the Ness City area. Charlie will continue to service Ellis and Graham counties along with his new responsibilities in Ness City. Charlie began his Farm Credit career in Ness City 35 years ago and is excited to lead the Ness City team.

### And Baby Makes Five!

Congratulations to Preston and Bethany Pfannenstiel on the newest addition to their family!

Anna James Pfannenstiel was born on March 8 at 12:11 p.m.; 8 lbs, 13 oz and 20" long.

Anna is welcomed home by big sisters Raegan and Mason.

Mom Bethany works at the Ness City office as a Loan Processor/Information Security Officer.



# Scholarships Support Future Rural Leaders

Farm Credit of Ness City and High Plains Farm Credit are committed to the future of rural America. Through our scholarship programs, we are able to invest in the farmers and future leaders of rural communities.

For the upcoming 2017-2018 school year both Farm Credit of Ness City and High Plains Farm Credit offered many scholarship opportunities to dependents of stockholders and students at FHSU. Below is a summary of what has been awarded for this year.

## Ness City Farm Credit Scholarship - \$1,000 each

- Wade Niermeier, Hoxie
- Daniel Hair, Brownell
- Isiah Fabrizius, WaKeeney

## High Plains Farm Credit Scholarship - \$1,000 each

- Paige Koblitz, Hazelton
- Megan Koblitz, Hazelton
- Parker Maloney, Kingman
- Lauren Oldham, Dodge City

## High Plains Farm Credit to Fort Hays State University - \$1,300

- College of Business - Justice Voss, Logan
- College of Agriculture - Reegan Kliesen, Wright

## Farm Credit Associations of Western Kansas to Fort Hays State University - \$1,000

- College of Business - Andrew Doan, Dodge City
- College of Agriculture - Kendra Brummer, Downs

Congratulations to all the scholarship recipients!

# Sisters Team Up for Women In Ag Event

Every February for the past five years I have attended the “Women in Ag” conference in Kearney, Nebraska with my sister, Diane Stutterheim. An average of 325 women from Nebraska, Kansas and surrounding states attend this annual two-day event. It doesn’t matter where you are from or what your farming operation is, you can always find something in common with the other women attending.

Some of the topics I have found interesting are hedging for profit, farm accounting made simple, taking the emotion out of grain marketing, handling livestock in a quiet manner – and my favorite – “making sure hubby knows who’s boss”.

The conference offers informative speakers such as Temple Grandin, and entertaining speakers like Trent Loos. Young ladies from UNL of Kearney and the Nebraska College of Technical Agriculture in Curtis act as hostesses for the sessions. They are always very energetic and helpful so the “older ladies” get the most out of the conference!

Along with the informative sessions, fun events are offered for the attendees. Some of my favorites were exercising with Zumba, receiving home decorating ideas and wine tastings offered by the wineries of Nebraska.

Each year I look forward to heading to Kearney and rekindling friendships we have made in past years. High Plains Farm Credit encourages the education of farm women by sponsoring women who are their stockholders to attend this conference. As many as six women have attended and been sponsored by High Plains Farm Credit. I would like to thank the management of High Plains Farm Credit for this great service and the board of directors for making the funds available.

– Nyla Gebhard



*Sisters Diane Stutterheim and Nyla Gebhard attended the annual Women in Ag Conference together under sponsorship from High Plains Farm Credit.*





# 2017 High Plains Farm Credit Customer Appreciation Events

“Thank you for a succesful year. We enjoyed the customer meetings and can’t wait to do it again next year!”  
*Kevin Swayne, President*



Grand Prize winner of the Henry Goldenboy Lever Action .22 rifle, American Farmer Edition, was Betty Liebst of Nashville, Kansas. Accepting the prize on her behalf was her grandson, Lakin Liebst, also from Nashville and also a High Plains Farm Credit stockholder. Lakin is pictured with Rob DeWeese, Chief Lending Officer from Pratt, Kevin Swayne, President, and Board Chairman Ron Bach.



Phillipsburg Cooler winner is Colby Greving from Prairie View, Kansas. Pictured with Greg Beougher, Vice President and Josh Mussman, Vice President from Phillipsburg



Pratt Cooler winner was Dean Brewster from Milton, Kansas. Pictured with Rob DeWeese, Chief Lending Officer and Roger Vanlandingham, Chief Credit Officer from Pratt. Dean is holding is granddaughter Kinley Hopper.

## Door Prize Winners

### Dodge City

Blanket-Johann Martens  
Hitch Pin-Kevin Redger  
Hitch Pin-Stephen Deges  
Sorting Stick-Bob Penner  
Sorting Stick-JD Nuss

### Hays

Blanket-Darla Moore  
Hitch Pin-Jhan Larosh  
Hitch Pin-Landon Leiker  
Sorting Stick-Neal Smith  
Sorting Stick-Marvin Mann

### Pratt

Cooler Goody Bag-John Steffen  
Hitch Pin-Marvin Neville  
Hitch Pin-John Dauner  
Sorting Stick-Steve Hellman  
Sorting Stick-Craig Fisher

### Larned

Blanket-John Converse  
Hitch Pin-Keith Brack  
Hitch Pin- Jeffrey Brack  
Sorting Stick-Junior Cooper  
Sorting Stick-David Woods

### Phillipsburg

Blanket-Kelvin Smith  
Hitch Pin-Randy Babcock  
Hitch Pin-Matt Van Allen  
Sorting Stick- Karen Bruning  
Sorting Stick-Van Detmer



The High Plains Farm Credit family extends its deepest condolences to the Hahn Family with the recent passing of their brother, husband, and father, Jeff Hahn. Jeff is pictured above with KC Preisner, Regional Vice President and Carla Miller, Vice President, as he was recently the winner of the cooler at the customer steak feed in Dodge City. Jeff was always a joy to be around and he will be greatly missed.



Hays Cooler winner was Cynthia Steeples from Palco, Kansas. Pictured with Don Moffet, Assistant Vice President, Charlie Schippers Regional Vice President and Chase Ostmeyer, Regional Vice President from Hays.



Larned Cooler winner was Chris Pinkston from St. John, Kansas. Pictured with Matt Watkins, Assistant Vice President from Larned.



# Helpful Tips For Production And Claims Reporting

## Farm Credit of Ness City Outpost Offices

### *Dighton*

1 pm - 4 pm  
or by appointment  
1st, 3rd & 5th Wednesdays  
Farm Bureau Insurance Office  
127 S. Lane  
(785) 798-7322

### *Jetmore*

1 pm - 4 pm  
or by appointment  
2nd & 4th Wednesdays  
Farm Bureau Financial  
Services Office  
127 S. Lane  
(620) 357-4457

### *WaKeeney*

9 am - 11:30 am  
or by appointment  
Every Tuesday  
Trogstad  
525 Russell Avenue  
(785)798-7325

### *Quinter*

12:30 pm - 3 pm  
or by appointment  
1st, 3rd and 5th Tuesdays  
Farm Bureau Financial  
Services Office  
127 S. Lane  
(620) 357-4457

### *Hoxie*

1 pm - 3 pm  
or by appointment  
Every Tuesday  
First Insurance Agency  
700 Main Street  
(785)798-7325

With the 2017 wheat harvest in full swing, here are a few friendly reminders to help with your production and potential claims reporting:

- Always keep your production records separate from each legal and practice type (Irrigation, Summer Fallow, Cont. Crop, etc.).
- Have all production weighed at a grain elevator or certified scales.
- If bin stored, try to keep each unit in a separate bin, or at the very least, mark the scale ticket representing bin stored production with the legal and the bushel amount so we can have the correct production for that unit.
- If there is a potential claim, please contact your insurance agent as soon as possible so it can be turned in to the adjusters.
- Claims must be submitted to the company in a timely manner:
  - When there is damage or loss of production, you must give us notice, by unit, within 72 hours of your initial discovery of damage or loss of production (but not later than 15 days after the end of the insurance period, even if you have not harvested the crop).
  - For Crops for which revenue protection is elected, if there is no damage or loss of production, you must give us notice not later than 45 days after the latest date the harvest price is released for any crop in the unit where there is a revenue loss.
- When turning in a claim, required documentation must be turned in to your agent so the information can be provided to the loss adjuster so he can begin working the claim:
  - Copy of all ledgers pertaining to the loss unit
  - Copy of your production report
  - If you have a copy of your FSA 578 please provide that also
  - Best phone number for the adjuster to reach you
- The quicker you can provide us with the information, the quicker the adjuster can process your claim and get a check to you!

Don't forget, Farm Credit of Ness City and High Plains Farm Credit can write your Crop-Hail policy for your spring planted crops. Please call us today and let us provide you with a quote on the best coverage option for your operation.

If you have any specific crop insurance questions, please feel free to give us a call. Think of Farm Credit of Ness City and High Plains Farm Credit for all of your Crop Insurance and Crop-Hail Insurance needs.



**Cory Johnson**  
Crop Insurance  
Specialist



**Barry Schwein**  
Vice President

Cory Johnson  
785-656-0124-Cell  
620-285-6978-Office

Barry Schwein  
785-798-7376-Cell  
785-798-2278-Office

## Recognizing Employees for Years of Service

Farm Credit of Ness City and High Plains Farm Credit would like to congratulate the following employees on their service awards. Their dedication to the Associations and the stockholders is valued.

January	February	March	April	May	June
15 Years Brenda Gross	10 Years Barry Schwien	10 Years Clara Gebhard	5 Years Josh Mussman	15 Years Janel Schroeder	35 Years Charlie Schippers
3 Years Linda Hahn	3 Years Matt Watkins	3 Years Cheyenne Holmes	3 Years Nathan Copeland		
Dawn Horyna					



## Farm Credit of Ness City Director and Nominating Committee Elections

Stockholders of Farm Credit of Ness City, FLCA, have re-elected Howard Boese of Brownell and Keith Kennedy of Hoxie to the Board of Directors at the conclusion of mail balloting on May 19. Both will serve three-year terms. Keith Kennedy has served on the board since 1999 and is currently Board Chairman. Howard Boese was elected in 2008 and presently serves as Audit Committee Vice Chairman.



**Howard Boese**  
*Brownell*



**Keith Kennedy**  
*Hoxie*

The stockholders also elected the Nominating Committee for 2018, which is composed of Darrell Brenner and Mark Shapland of Lane County, and Kelly Selensky of Gove County. Aaron Paris and Daren York of Lane County and Curtis Simon of Gove County, have been selected as the alternate members of the committee.

## High Plains Farm Credit Election Results Tallied

The election votes have been counted and stockholders have elected the following Directors for three-year terms:

**Territory #1:** Norton, Phillips, Smith, Graham, and Rooks Counties – Tim Benoit

**Territory #4:** Ford, Meade, Clark, Kiowa, Comanche and Barber Counties – Monte Thom

No seats were up for election in Territory #2 or #3.

Nominating Committee members for 2018 are:

**Territory #1:** Greg Gartrell, Justin Ashmore; Colby Greving - Alternate

**Territory #2:** Dan Zeigler, Kirk Dickinson; Phil Schmeidler - Alternate

**Territory #3:** Scott Livingston, John Blackwell; Brent Diel - Alternate

**Territory #4:** Kirk Larson, Bill Starke; Cedric Drewes - Alternate

High Plains Farm Credit would like to say “thank you” to the candidates and stockholders for participating in the election.



**Tim Benoit**  
*Damar*



**Monte Thom**  
*Isabel*

## Board of Directors

### High Plains Farm Credit, ACA

Ron Bach, *Jetmore*

Tim Benoit, *Damar*

Kenneth Gasper, *Tipton*

Craig Gebhard, *Long Island*

Jon Herrmann, *Kinsley*

Danny Koehn, *Montezuma*

Matt Thielen, *Dorrance*

Monte Thom, *Isabel*

Mel Kitts, *Goddard*  
*Appointed Director*

Ron Koelsch, *Great Bend*  
*Appointed Director*

### Farm Credit of Ness City

Howard Boese, *Brownell*

Bill Briggs, *Gove*

Daniel Cossman, *Jetmore*

Richard Deines, *WaKeeney*

Keith Kennedy, *Hoxie*

Jeannine Mondero, *Ness City*  
*Appointed Director*

Vance Shay, *Healy*



High Plains Farm Credit employees serving up burgers in Larned at the Santa Fe Trail Days. Pictured left to right, Matt Watkins, Angie Murray, Dawn Horyna, Cheyenne Holmes, Jenni Mead, Kevin Swayne, Erin Myrick, Judy Hageman, Don Moffet and Cory Johnson





High Plains Farm Credit  
 P.O. Box 836  
 2905 Vine  
 Hays, Kansas 67601

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 PERMIT NO. 81



## Important Dates At High Plains Farm Credit

July 1 – Deadline for Crop Hail Cash discount, Wheat Premium Bills sent

July 4 – Offices Closed for Independence Day

July 10 – H Stock Dividend disbursement

July 15 – Acreage Reporting Deadline – Corn, Grain Sorghum, Soybeans

July 18 – Stockholder Information Meetings for Merger, 8 am, Grainfield, and Noon, Ness City

July 19 – Stockholder Information Meetings for Merger, 8 am, Hays, and Noon, Larned

July 31 – Wheat Premium Due

August 1 – Interest Begins to Accrue – Wheat Premium

August 8 – Merger Ballot Deadline

August 9 – Ness City Special Stockholder Meeting for Merger, 8:30 am, Farm Credit of Ness City Building

August 9 – High Plains Farm Credit Special Stockholder Meeting for Merger, 1 pm, High Plains Farm Credit Building, Larned

September 1 – Spring Premium Bills sent

September 4 – Offices closed for Labor Day

September 30 – Sales closing Date for 2018 Wheat Policies, Spring Premiums Due

October 1 – Interest Begins to Accrue – Spring Premium

October 10 – Acreage Reports mail for 2018 Wheat Policies & Production, Reports mail for 2017 Spring Crops

November 23-24 Offices closed for Thanksgiving

### Larned Office

605 Main  
 Larned, KS 67550  
 (620) 285-6978  
 TOLL FREE 1-800-864-4458  
 FAX (620) 285-6140

### Pratt Office

290 NE State Road 61  
 Pratt, KS 67214-8751  
 (620) 672-1265  
 TOLL FREE 1-866-672-1265  
 FAX (620) 672-5093

### Dodge City Office

1405 East Comanche  
 Dodge City, KS 67801  
 (620) 225-4400  
 TOLL FREE 1-800-289-5370  
 FAX (620) 225-5867

### Hays Office

2905 Vine  
 Hays, KS 67601  
 (785) 625-2110  
 TOLL FREE 1-800-369-9625  
 FAX (785) 625-4309

### Phillipsburg Office

477 F Street  
 Phillipsburg, KS 67661  
 (785) 543-6535  
 TOLL FREE 1-800-815-8593  
 FAX (785) 543-5739

### Farm Credit of Ness City Office

101 Eagle Drive  
 Ness City, KS 67560  
 (785) 798-2278  
 TOLL FREE 1-800-950-3522  
 FAX (785) 798-3557

### OFFICE HOURS

7:30 am - 4:30 pm M-F  
[www.HighPlainsFarmCredit.com](http://www.HighPlainsFarmCredit.com)

### OFFICE HOURS

7:30 am - 4:30 pm, M-Thu  
 7:30 am - 4 pm, Fri